

2026 National School for Beginning Ag Bankers



June 22-25, 2026

Spearfish, SD

Monday June 22, 2026	Tuesday June 23, 2026	Wednesday June 24, 2026	Thursday June 25, 2026
	7:00 - 8:00 am Breakfast	7:00 - 8:00 am Breakfast	7:00 - 8:00 am Breakfast
	8:00 - 9:30 am View of the Ag Economy from 30,000 Feet Blaine Nelson	8:00 - 9:15 am Hedging With Futures & Options Usset	8:00 - 9:00 am Bank Sim Craven, Wagner
	9:30 – 9:45 am Break	9:15 - 10:00 am Stop Light Analysis Franzen, Miller, Van Nurden	9:00 – 9:15 Break
	9:45 - 12:00 pm Balance Sheet and Working Capital Analysis Franzen, Miller, Van Nurden	10:00 - 11:00 am Cash Flow Analysis & Projections Franzen, Miller, Van Nurden	9:15 - 11:45 am Management Assessment & Customer Profiling Franzen, Miller, Van Nurden
	11:00 am - 12:30 pm Registration Jonas 305	11:00 am - 12 pm Producer Panel: Moderator: TBD	
Lunch on your own	12:00 – 12:45 pm Lunch	12:00 – 1:00 pm Lunch with Producers	11:45 am – 12:30 pm Lunch
	12:45 – 2:45 pm Bank Sim Craven, Wagner	1:00 - 2:00 pm Bank Sim Craven, Wagner	12:30 - 1:15 pm 10 Things Young Bankers Need to Know Craven, Franzen, Miller, Van Nurden, Wagner
	1:00 - 1:15 pm Welcome/Orientation Craven, Lee		1:15 – 1:30 Break
1:15 - 2:00 pm What Concerns Me Most About Being an Ag Lender Facilitator: Craven		2:00 – 2:15 Break	1:30 - 2:30 pm Bank Sim Wrap Up and Final Evaluation Craven, Wagner
2:15 - 5:30 pm Intro to Bank Sim Craven, Wagner	2:45 – 3:00 Break	2:15 - 4:45 pm Loan Servicing & Risk Management Franzen, Miller	Safe Travels Home!
	3:00 – 4:45 pm Earnings Analysis Franzen, Miller, Van Nurden		
	5:00 – 5:45 Reception/Grill the Instructors?	Dinner on Your Own	
	Dinner on Your Own		
5:30 – 6:30 pm Reception			
Dinner on Your Own			